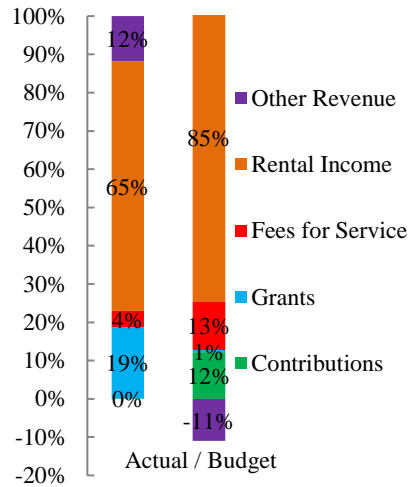


FINANCIAL SUMMARY - 03/31/2017

Income Statement Summary

	Actual	Budget
Revenue	603,883	457,825
Expenses	657,556	686,674
Net (Loss)	(53,673)	(228,849)

Revenue Mix



Performance Metrics

	Actual	Benchmark
Current Ratio	1.32	2.00
Quick Ratio	1.32	1.50
Working Capital	\$ 357,502.17	TBD
Days Cash	268	365
Debt/Net Assets	0.70	0.50 - 0.80
Sustainability	0.69	1.00
Net/Total Assets	0.56	TBD

Income & Expense Trend

	2013	2014	2015	2016	2017
Revenue	297,455	1,757,402		733,080	603,883
Expenses	273,001	282,075		577,421	657,556
Net	24,454	1,475,328	-	155,659	(53,673)

Cash Flow

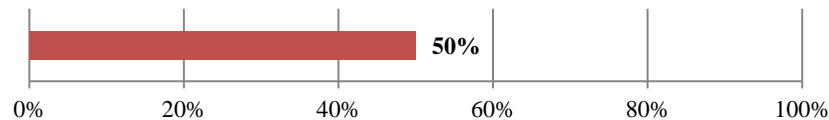
Coming Soon!

RESOURCE DEVELOPMENT - 2017

Grants, Gifts, & Sponsorships

	Actual	Budgeted	In-Play	Forecast
Grants	\$ 112,253	\$ 2,500	\$ 500,000	\$ 302,000
Gifts	\$ 817	\$ 55,850	\$ 875,000	\$ 825,000
Sponsorships	\$ 5,154	\$ 8,875	\$ 11,000	\$ 6,000

2017 Board Member Gifts & Pledged Payments



GOALS & WINS - CURRENT

Be Financially Strong:

- We're reviewing the development of new reports and indicators from GP.
- We've recorded the assignments of \$800K+ in loans receivable.
- We've received word of new grants from NW \$36K higher than budgeted.

Build on Community Assets:

- We've have a plan for financing multifamily acquisitions using current assets.
- We reused mouldings from a home torn down at 719. N Broadway in new house.

Make Good Decisions:

- The multifamily scorecard has new enhancements from Finance Committee.

REAL ESTATE DEVELOPMENT - CURRENT

Rental Portfolio / Property Management / Construction

Number of Projects / Units Under Development	3	16
Number of Prospective Projects / Units in Pre-Development	3	24
Net Cash Flow	Coming Soon	
Occupancy Rate	93.26%	
Homes for Sale / Under Contract	1	1
Average Days on Market for Recent Sales	61	

Be a Healthy Organization:

- We've been struggling with overload with a busy season, being shortstaffed, etc.
- We've brought in temp help to take some pressure off.
- We're looking at things we can outsource.
- We're looking for things we can delay or postpone.
- We're keeping communication channels open to avoid frustration and burnout.